HIWIN MIKROSYSTEM CORP.
2024 Q1 Investor Conference

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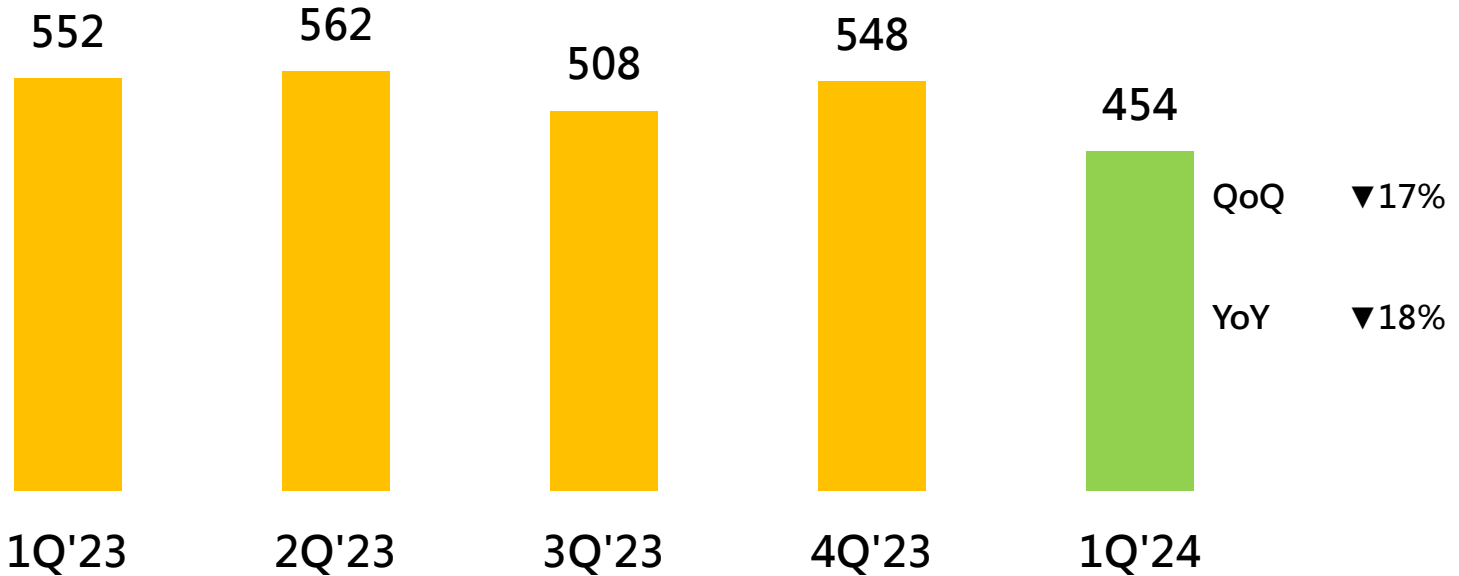# Disclaimer

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Management Performance

Sales

552	562	508	548	454
1Q'23	2Q'23	3Q'23	4Q'23	1Q'24

QoQ ▼17%

YoY ▼18%

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Management Performance

Sales by Region

Unit：% of sales

Legend: ■ Taiwan ■ Asia ■ America ■ Europe ■ Other

Region	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
Europe	27%	27%	19%	6%	19%
America	3%	3%	10%	11%	2%
Asia	57%	56%	51%	65%	65%
Taiwan	13%	13%	18%	18%	13%

▲13%
▼9%
-%
▼5%

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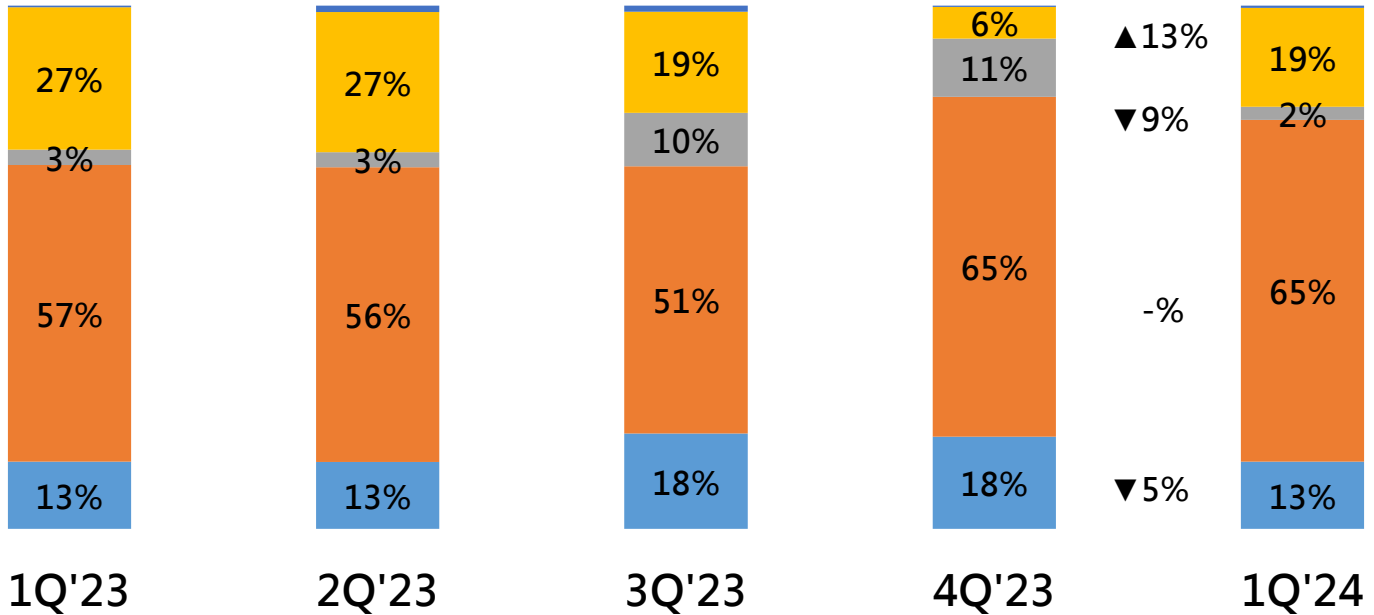
Management Performance

Sales by Product

Unit：NT$ million；% of sales

Legend: ■ Precision Motion & Control ■ Micro/Nano-Positioning ■ Other

	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
Precision Motion & Control	346	364	295	234	271
Micro/Nano-Positioning	203	194	205	306	174
Other	4	4	8	8	9
% Precision Motion & Control	62%	65%	58%	43%	60%
% Micro/Nano-Positioning	37%	34%	40%	56%	38%
% Other	1%	1%	2%	1%	2%

Precision Motion & Control
QoQ ▲16%
YoY ▼22%

Micro/Nano-Positioning
QoQ ▼43%
YoY ▼14%

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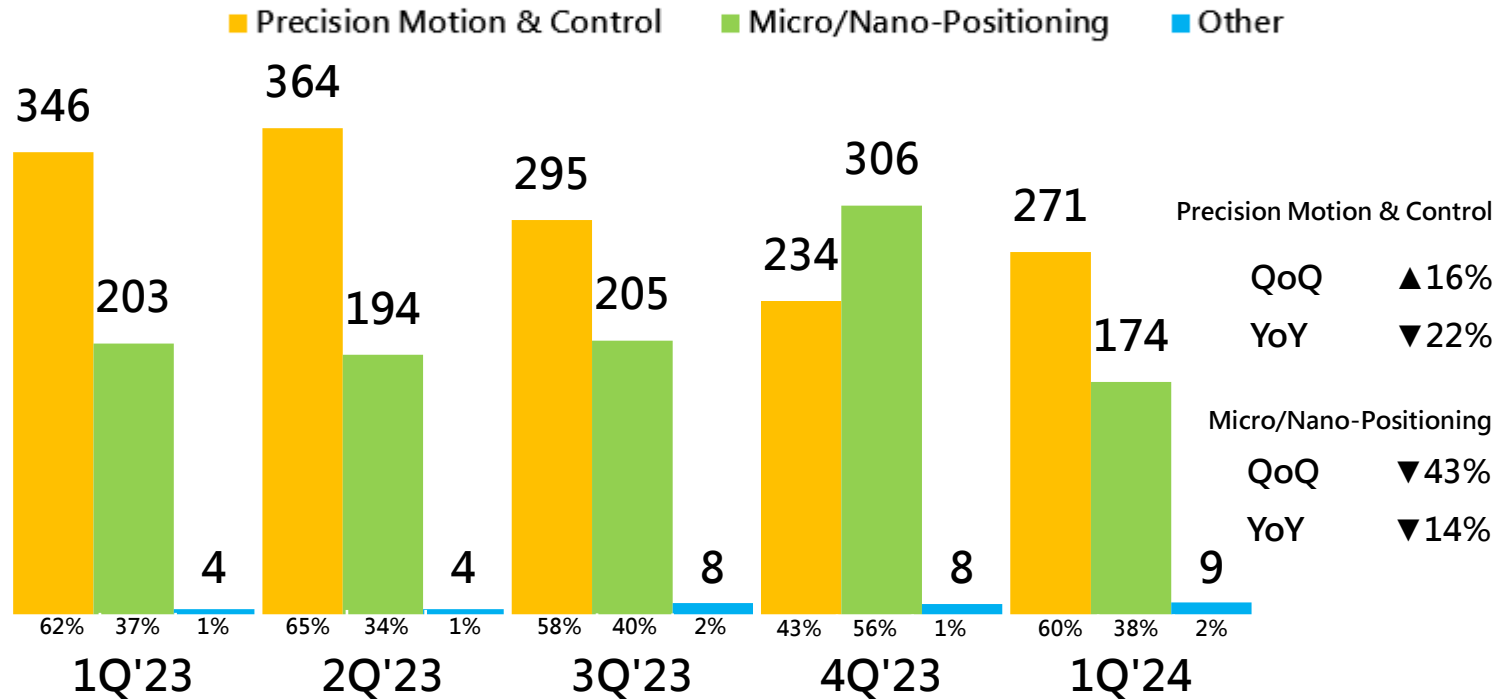
Management Performance

Gross Profit

Unit：NT$ million ; % of sales

	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
Gross Profit	164	158	164	182	113
%	30%	28%	32%	33%	25%

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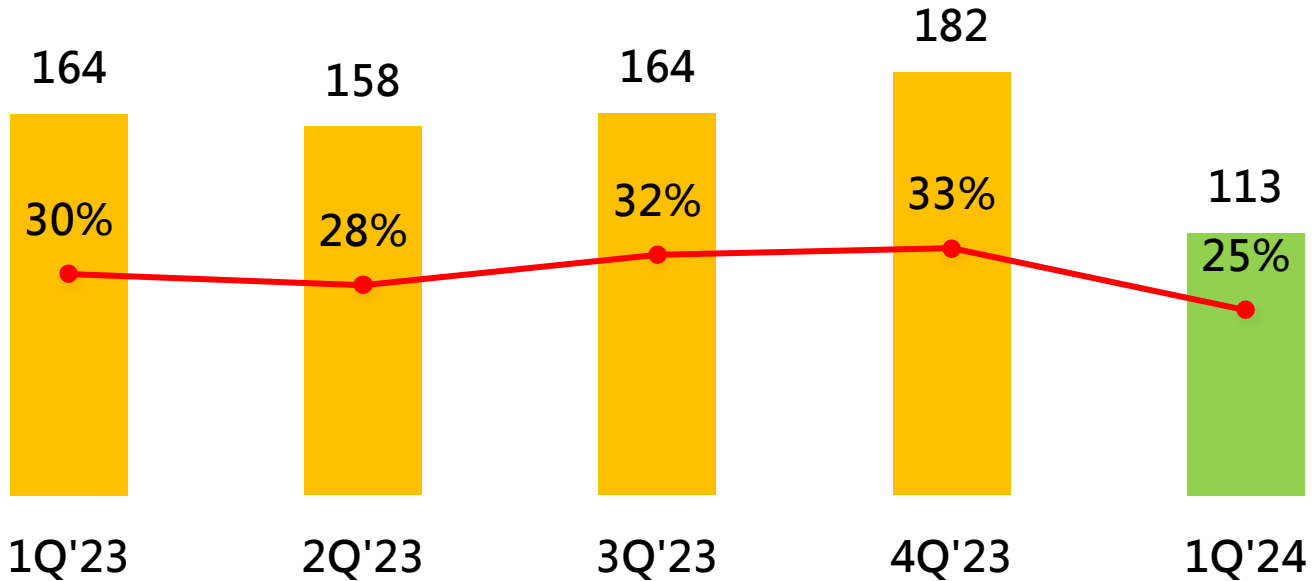
Management Performance

Operating Expenses

	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
Operating Expenses	157	176	152	157	166
% of sales	28%	31%	30%	29%	37%

QoQ ▲6%

YoY ▲5%

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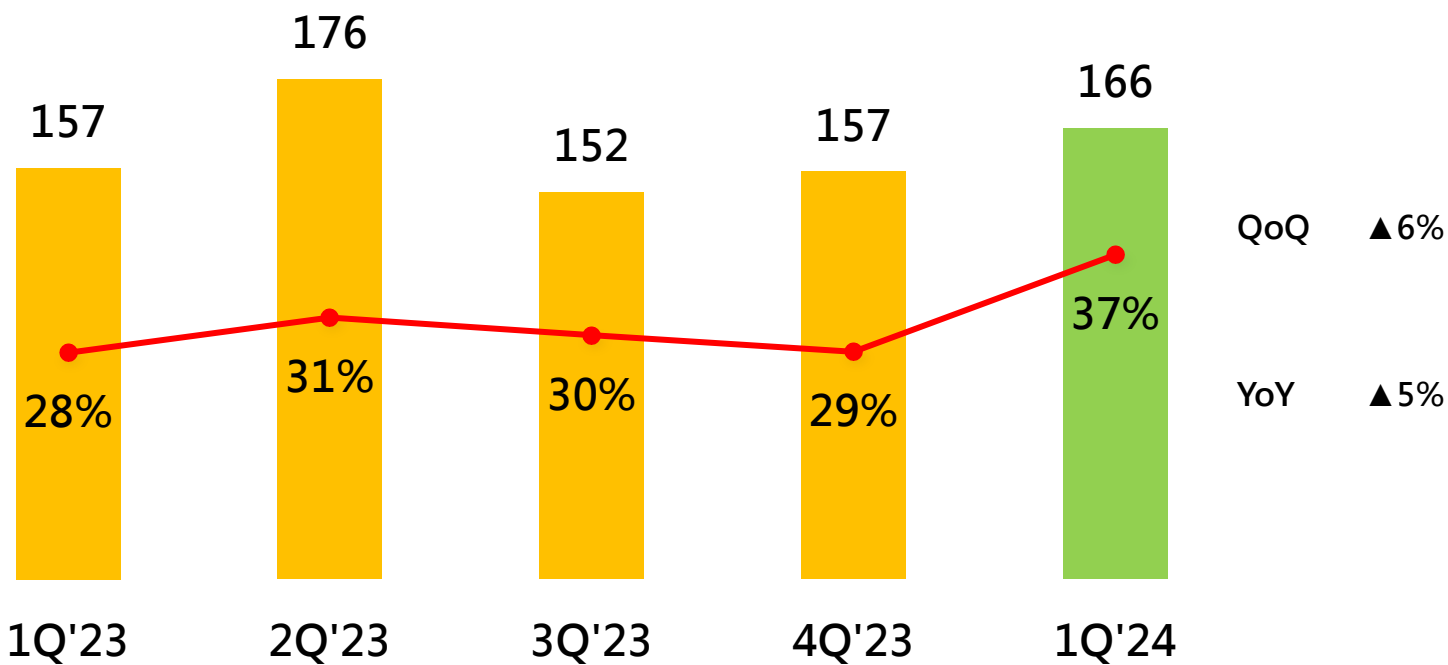
Management Performance

Operating Profit

Unit：NT$ million；% of sales

	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
Operating Profit	7	(18)	12	25	(53)
% of sales	1%	-3%	2%	5%	-12%

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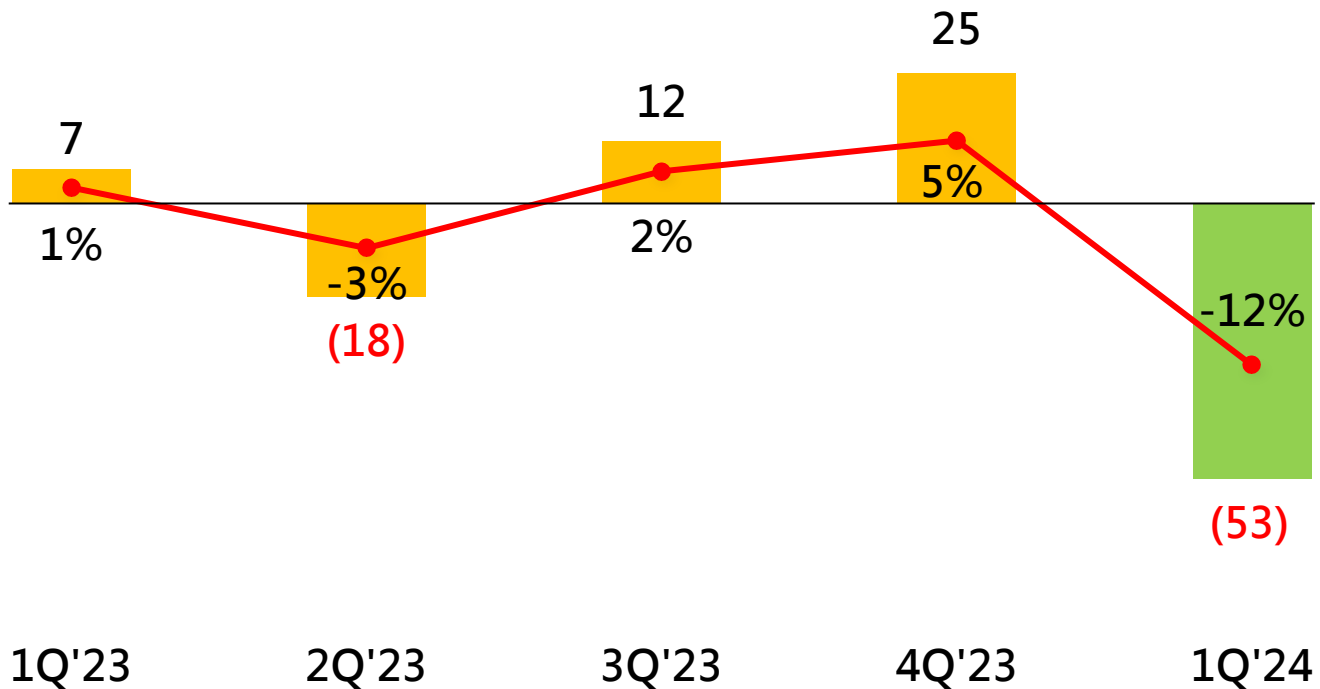
Management Performance

Non-Operating Income(Loss)

Unit：NT$ million
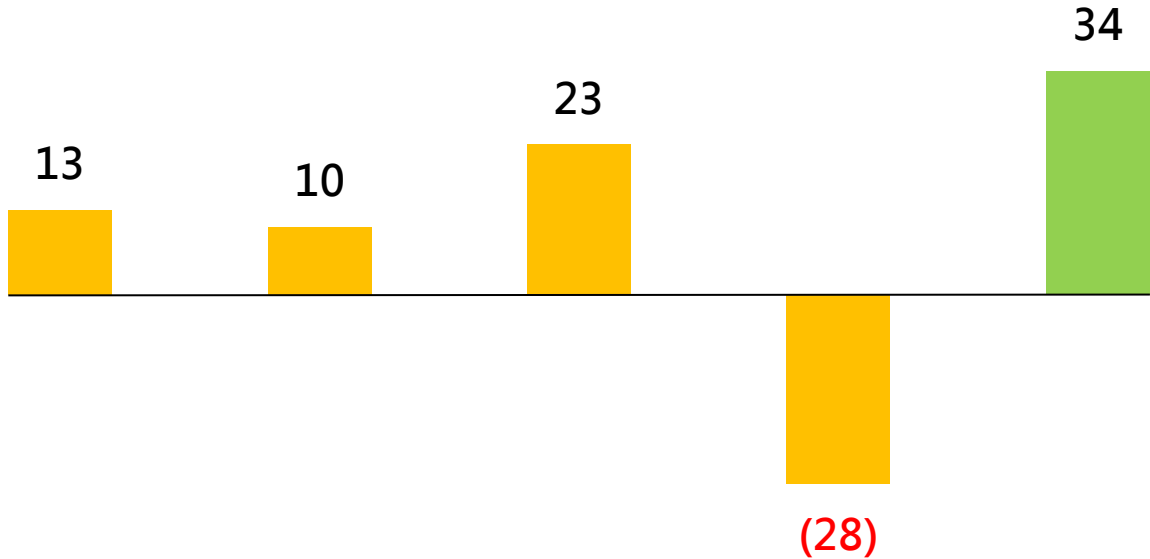
1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	
10	10	21	(31)	17	FX Gain/(Loss)

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Management Performance

Profit before Income Tax

Unit：NT$ million；% of sales

	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
Value	19	(8)	35	(3)	(19)
%	4%	-1%	7%	-1%	-4%
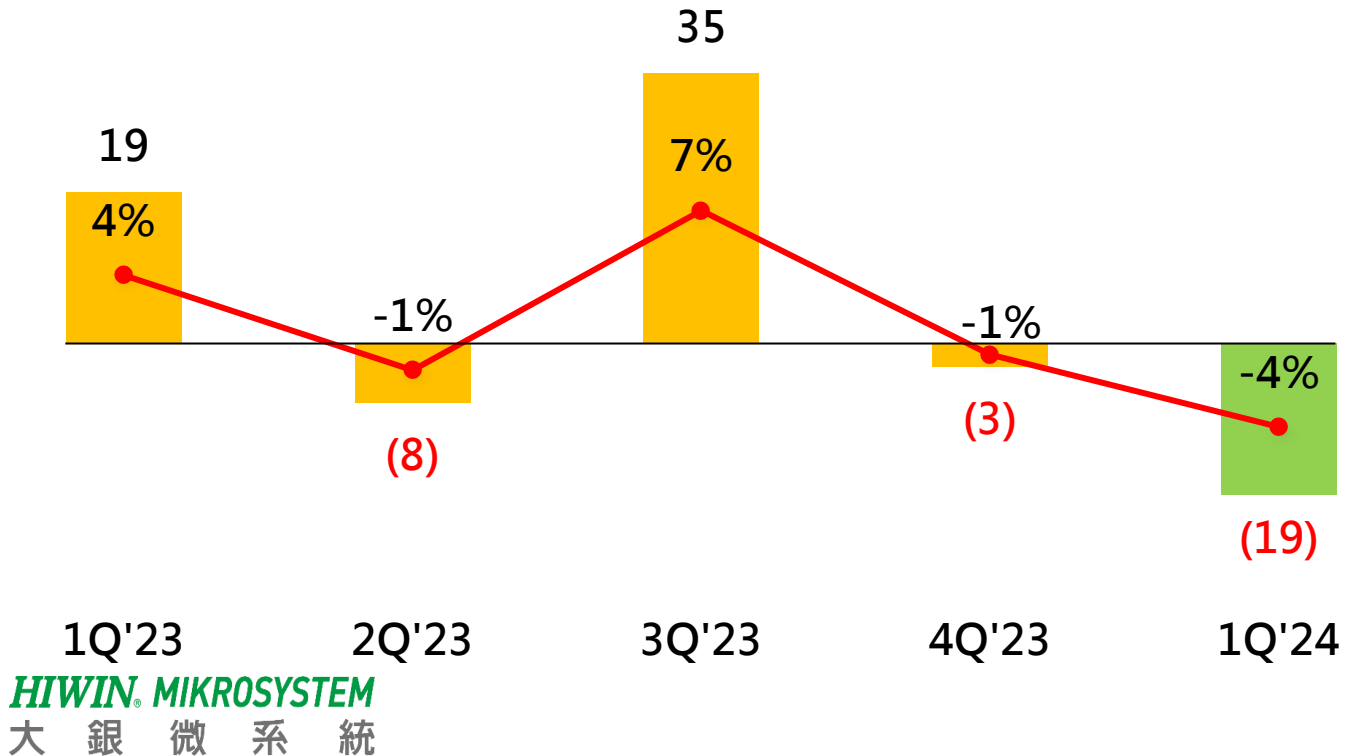
Management Performance

Net Income

Unit：NT$ million；% of sales

1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	
4	0.65	6	(6)	(4)	Tax Exp(Gain)

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Management Performance

EPS

1~4Q/23=0.04

		0.14		
0.05			0.01	
1Q'23	2Q'23	3Q'23	4Q'23	1Q'24
	(0.15)			(0.19)

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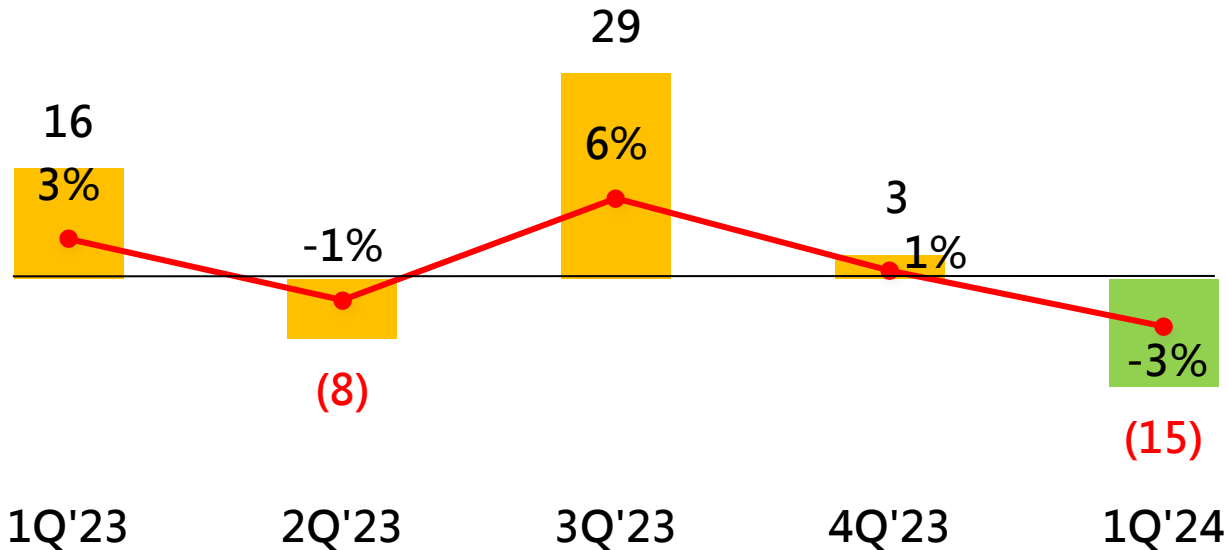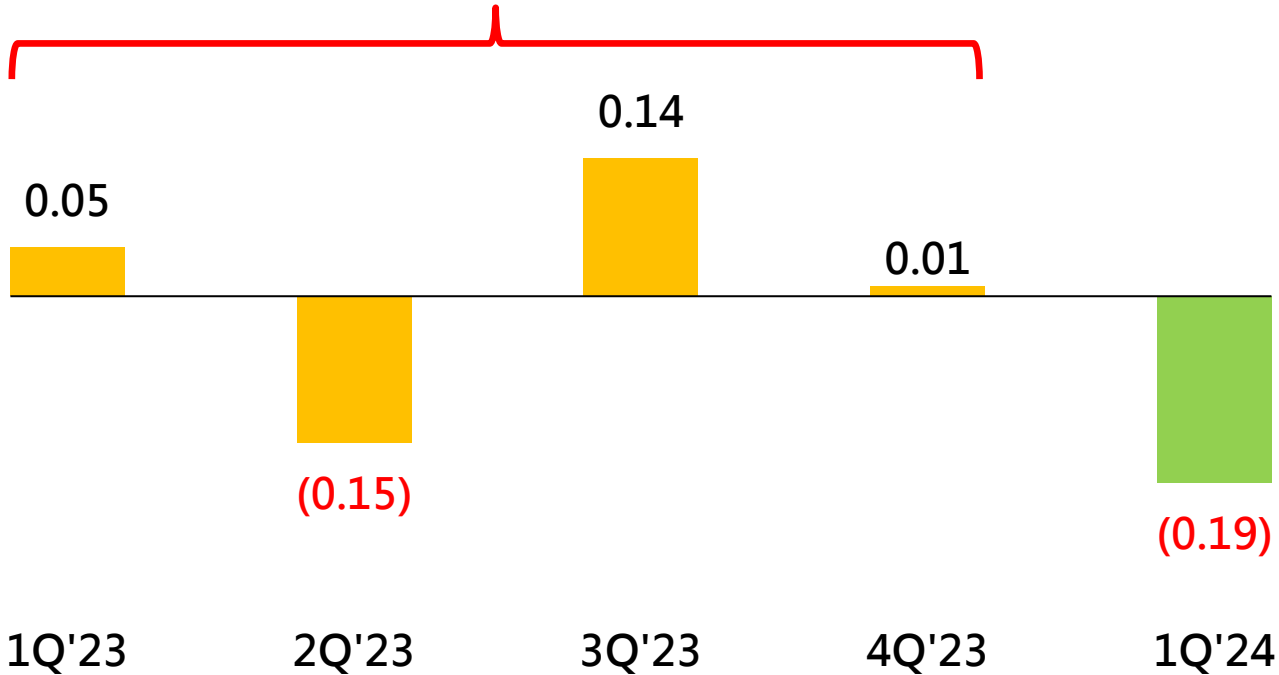
Thanks for your attention.

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